January 2018



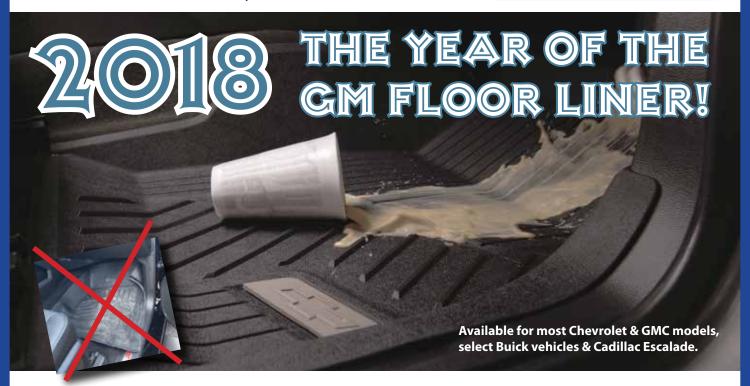
ACCESSORIES

ADI UPDATE

www.gmadi.biz



The GM Accessories Monthly Newsletter from SDAS



Say goodbye to the competition. Our Floor Liners for Chevrolet, GMC, Buick & Cadillac are a superior product and offer these advantages over other brands of floor liners:

- More Precise Fit¹
- More Complete Carpet Coverage¹
- More Effective Anchoring System¹
- Easier Overall Removal for Cleaning¹
- Easy-to-Remove Two-Piece Rear Floor Liner

Available for many models - not just trucks! Talk to your TSM about setting up a display.

LPO ADVANTAGE: When

ordering Floor Liners as an LPO, the impact on the lease payment is less for the customer than adding WeatherTech mats to a lease.

1 Based on third party AMCI Certified Testing as performed on Chevrolet Accessories Colorado Crew Cab Floor Liners (P/N 84056631, 23381376, 23381382) vs. WeatherTech FloorLiner™ DigitalFit® — Laser Measured for MY14-MY16 Colorado.

HERE'S WHAT'S INSIDE:

- SDAS Q1 WHEEL PROMOTION
- GM ACCESSORIES SPIN REWARDS PROGRAM
- 2018 BUSINESS CHOICE OFFERS PROGRAM
- TONNEAU COVERS FOR SILVERADO & SIERRA
- GENIUS BOOST JUMP STARTERS FROM NOCO®
- NEW SLIDING TRAY SYSTEM FROM BEDSLIDE®
- NEW REARSEAT INFOTAINMENT SYSTEM
- 2018 PROTECTION PACKAGES FOR CHEVROLET, GMC, BUICK & CADILLAC
- SDAS JANUARY RAFFLE PROMOTION

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Corporate Headquarters/Warehouse: 5901 Spur 327 Lubbock, TX 79424

Phone 1-866-664-8900 • Fax 1-806-798-4044 Additional Warehouse: Albuquerque, NM

* GM ACCESSORY RANKINGS *

GM DEALER ACCESSORY CYTD OBJECTIVE % ATTAINMENT

SOUTH CENTRAL REGION

KELLY GRIMSLEY AUTO GROUP, LTD	ODESSA	TY	408%	DESERT SUN MOTORS, INC.	ALAMOGORDO	NM	94%
SCOGGIN-DICKEY CHEVROLET-BUICK,	LUBBOCK		338%	HART CHEVROLET, BUICK, GMC	DALHART	TX	94%
GREG LAIR, INC.	CANYON		243%	ROBERT HALL CHEVROLET, INC.	JAYTON	TX	93%
LUBKE CHEVROLET, INC.	EDEN		231%	BROWN BUICK GMC	AMARILLO	TX	93%
COLT AUTO GROUP	PECOS		224%	RANDALL MOTORS, INC.	SAN ANGELO	TX	92%
BRAVO CHEVROLET-CADILLAC	LAS CRUCES		196%	MIDLAND BUICK GMC CADILLAC	MIDLAND	TX	91%
GUY CHEVROLET COMPANY	ARTESIA		193%	MUSTANG COUNTRY	DENVER CITY	TX	90%
SEWELL CHEVROLET-BUICK-GMC	ANDREWS		186%	CARLSBAD CHEVROLET	CARLSBAD	NM	90%
			179%			TX	89%
DUNCAN CHEVROLET CO., INC.	STRATFORD			TOLIVER BROTHERS, LLP	BALLINGER		
SEWELL CHEVROLET-BUICK-GMC	ANDREWS		173%	LUBKE'S CARS & TRUCKS	BRADY	TX	89%
COUNTRY CHEVROLET, INC.	BORGER		168%	JOHN ROLEY AUTOCENTER	LEVELLAND	TX	86%
PERMIAN CHEVROLET BUICK GMC	HOBBS		162%	ALL AMERICAN CHEVROLET OF	MIDLAND	TX	85%
DESERT SUN ROSWELL, INC.	ROSWELL		150%	MISSION CHEVROLET, LTD.	EL PASO	TX	85%
BRUNER AUTO GROUP	EARLY		148%	BILL WELLS CHEVROLET	PLAINVIEW	TX	84%
CARSTENS MOTOR CO., INC.	BRECKENRIDGE		143%	FULLEN MOTOR COMPANY	EASTLAND	TX	83%
WESTSTAR CHEVROLET BUICK GMC	MONAHANS		142%	AUTONATION CHEVROLET WEST	AMARILLO	TX	82%
JOHN ROLEY AUTOCENTER, LTD.	LITTLEFIELD	TX	141%	LAWRENCE HALL CHEVROLET BUICK	ABILENE	TX	82%
PERMIAN CHEVROLET BUICK GMC	HOBBS		140%	LAMESA CHEVROLET BUICK GMC	LAMESA	TX	81%
HAMILTON GM COUNTRY	PORTALES	NM	139%	ALL AMERICAN CHEVROLET OF	ODESSA	TX	79%
CULBERSON AUTOS	PAMPA	TX	136%	STEVENS 5-STAR CAR & TRUCK	HEREFORD	TX	76%
MIDLAND BUICK GMC CADILLAC	MIDLAND	TX	131%	LAWRENCE HALL CHEVROLET BUICK	ABILENE	TX	73%
AMISTAD MOTORS	FORT STOCKTON	TX	129%	LAWRENCE HALL CHEVROLET BUICK	ABILENE	TX	73%
IRWIN AUTO CO.	PERRYTON	TX	127%	ALL AMERICAN CHEVROLET OF SAN	SAN ANGELO	TX	73%
VIVA CHEVROLET	EL PASO	TX	127%	DESERT SUN MOTORS, INC.	ALAMOGORDO	NM	72%
SIERRA BLANCA MOTOR COMPANY	RUIDOSO	NM	126%	BRAVO CHEVROLET-CADILLAC	LAS CRUCES	NM	68%
TATE BRANCH AUTOPLEX	CARLSBAD	NM	124%	WHEELER MOTOR COMPANY, INC.	STANTON	TX	68%
BENDER CHEVROLET-BUICK-GMC-	CLOVIS	NM	118%	LAWRENCE HALL CHEVROLET BUICK	ANSON	TX	68%
REAGOR-DYKES CHEVROLET BUICK	SNYDER	TX	116%	RUDOLPH CHEVROLET, LLC	EL PASO	TX	65%
JOHN ROLEY AUTOCENTER	LEVELLAND	TX	115%	SHAMALEY BUICK GMC	EL PASO	TX	64%
BRUNER AUTO GROUP	EARLY	TX	109%	MITCHELL BUICK-GMC	SAN ANGELO	TX	62%
ARVIS DAVIS CHEVROLET, INC.	PADUCAH	TX	109%	LAWRENCE HALL CHEVROLET BUICK	ANSON	TX	62%
WHEELER MOTOR COMPANY, INC.	STANTON		109%	CRAWFORD BUICK-GMC	EL PASO	TX	61%
AUTONATION CHEVROLET AMARILLO	AMARILLO	TX	108%	REAGOR-DYKES CHEVROLET	FLOYDADA	TX	61%
LAMESA CHEVROLET BUICK GMC	LAMESA		105%	BAILEY TOLIVER CHEVROLET, LLP	HASKELL	TX	60%
FREEDOM BUICK GMC	ODESSA		105%	STEVENS 5-STAR CAR & TRUCK	HEREFORD	TX	59%
ALL AMERICAN CHEVROLET	SLATON		105%	SISBARRO BUICK-GMC, INC.	LAS CRUCES	NM	55%
BRAVO CADILLAC	EL PASO		104%	GENE MESSER CHEVROLET	LUBBOCK	TX	54%
BENDER CHEVROLET-BUICK-GMC-	CLOVIS	NM	103%	SISBARRO DEMING, LIMITED LIABILITY	DEMING	NM	52%
POLLARD CHEVROLET-BUICK-	BIG SPRING		102%	GLASSCOCK CHEVROLET, INC.	BIG LAKE	TX	47%
DESERT SUN ROSWELL, INC.	ROSWELL		101%	SHROYER MOTOR COMPANY	BIG SPRING	TX	47%
AUTONATION CHEVROLET WEST	AMARILLO	TX	99%	HANNER CHEVROLET GMC, INC.	BAIRD	TX	44%
WARE CHEVROLET BUICK	WHEELER	TX	97%	FRANK BROWN GMC TRUCK	LUBBOCK	TX	43%
ALDERSON CADILLAC, L.L.C.	LUBBOCK	TX	97%	LAMESA CHEVROLET BUICK GMC	LAMESA	TX	35%
PERMIAN CHEVROLET BUICK GMC	HOBBS	NM	96%	HANNER CHEVROLET GMC, INC.	BAIRD	TX	34%
1 ETTIMINATORIEVITOLET BOTOR ONIO	110000	14141	3070	THE WATER OFFE VICOLET ONO, INC.	D/ (II (D	17	J-7/0

WESTERN REGION

QUALITY BUICK GMC, INC.	ALBUQUERQUE	NM	229%	CHEVROLET OF SANTA FE	SANTA FE	NM	113%
GARCIA CADILLAC OF ALBUQUERQUE	ALBUQUERQUE	NM	187%	CHEVROLET OF SANTA FE	SANTA FE	NM	106%
STEVE KEETCH MOTORS, INC.	CORTEZ	CO	162%	TILLERY CHEVROLET GMC, INC.	MORIARTY	NM	105%
WEBB AUTOMOTIVE GROUP, INC.	FARMINGTON	NM	150%	TILLERY BUICK GMC, LLC	LOS LUNAS	NM	103%
HENRY VALENCIA, INC.	ESPANOLA	NM	149%	MARK'S CASA CHEVROLET	ALBUQUERQUE	NM	101%
MOREHART MURPHY REGIONAL AUTO	DURANGO	CO	148%	RICO MOTOR COMPANY, A	GALLUP	NM	91%
FRIDAY MOTORS INC	TAOS	NM	146%	PITRE BUICK GMC	ALBUQUERQUE	NM	90%
WHITEHEAD CHEVROLET	TRUTH OR	NM	138%	AMIGO CHEVROLET	GALLUP	NM	89%
GARCIA BUICK GMC OF SANTA FE	SANTA FE	NM	134%	RELIABLE CHEVROLET (NM), LLC	ALBUQUERQUE	NM	46%
GALLES CHEVROLET COMPANY	ALBUQUERQUE	NM	129%	HI COUNTRY BUICK GMC	FARMINGTON	NM	28%
BRAD FRANCIS CHEVROLET	LOS LUNAS	NM	114%	HI-COUNTRY CHEVROLET, INC.	AZTEC	NM	18%

SDAS 01 22" WHEEL PROMOTION

WHILE SUPPLIES LAST!



BUY 2 SETS & GET A FREE JUMP STARTER!

Eligible Wheel Style:



CK161 6-Spoke Manoogian Silver



CK190 7-Spoke Silver with Chrome Inserts

BONUS!

Buy any 2 sets and get a FREE NOCO GB40 jump starter in addition to the discount!



For a limited time, receive a \$500 DISCOUNT on the above two styles of 22 Inch Wheels!

Buy 2 sets and get a FREE NOCO GB40 Jump Starter!

Receive up to a \$1,000 credit for takeoff* wheels!

*Takeoff credit amount depends on size and style of wheel. Contact your ADI for details.

Promotion runs January 3 – April 3, 2018 or while supplies last. Promotional wheels are not eligible for return. ADI to Dealer Sales only; LPOs not eligible for promotion. For more information please contact your TSM or our office.





DEALERSHIP	BAC
PO#	



SDAS reserves the right to change, amend, cancel, or revoke any promotion at any time.

866-664-8900 **- Fax 806-798-4044 www.GMADI.biz**

PRINT NAME

ACCESSORIES REWARDS PROGRAM



From January 3, 2018 – April 3, 2018, sell eligible Premium All-Weather Floor Liners, Tonneau Covers, Bed Rugs, Bed Mats and Tool Boxes, and earn SPIN rewards ranging from \$10–\$50 in earnPOWER points per VIN.

NEW! ADDITIONAL ELIGIBLE ACCESSORIES:

Silverado Illuminated Bowties	84129741, 84129740
Silverado/Sierra Rocker Guard	84114518
Equinox Assist Step	84245197
Terrain Assist Step	84279671
Universal Tablet Holder (various models)	84142765, 84312349, 19331588, 23221725, 84141323, 84385230

Visit gmearnpower.com to process SPINs through May 1, 2018. See rules for full details on processing SPINs. All dealership employees are eligible and will see earnings reflected in their earnPOWER account within 48 hours of a successfully completed SPIN.

ACCESSORIES REWARDS PROGRAM RULES



PROGRAM PERIOD

January 3, 2018 - April 3, 2018

ENROLLMENT FEE

None

ELIGIBLE DEALERSHIP EMPLOYEES

- All Chevrolet, Buick, GMC and Cadillac dealership employees with a valid GMIN and employed as of January 2, 2018
- Participation is voluntary

HOW IT WORKS

- Dealer will be automatically enrolled upon submitting for first SPIN via the GM earnPOWER website: gmearnpower.com
- Eligible dealership employees will earn one SPIN for every VIN with an eligible accessory sold over the counter during the Program Period
- Each earned SPIN will have the opportunity to win up to \$50 in GM earnPOWER points. Payout amounts are \$10, \$20, \$30, \$40 or \$50
- The gmearnpower.com website will be available to process SPINs through May 1, 2018

· SPIN Requirements:

- Participant must enter the eligible over-the-counter Accessory sale into the GM IOP system
- Participant must enter the corresponding valid VIN into the gmearnpower.com website
- VIN entered with IOP submission must match VIN entered via gmearnpower.com website
- SPINs will be awarded on gmearnpower.com after required information is confirmed

Award Payment

 Dealership employees will see earnings reflected in their GM *earn*POWER account within 48 hours of a successfully completed SPIN

ELIGIBLE ACCESSORY SALES

- All Floor Liners, Tool Boxes, Bed Covers (Tonneau Covers), Bed Rugs and Bed Mats. LPOs are not eligible
- New Floor Liners released during Program Period are eligible
- · Additional eligible accessories:

ACCESSORY	PART NUMBERS	
Silverado Illuminated Bowties	84129741, 84129740	
Silverado/Sierra Rocker Guard	84114518	
Equinox Assist Step	84245197	
Terrain Assist Step	84279671	
Universal Tablet Holder	84142765, 84312349, 19331588, 23221725, 84141323, 84385230	

ELIGIBLE DELIVERIES

- Only over-the-counter Accessory sales qualify
- LPOs are NOT eligible

SALES, SERVICE AND PARTS MANAGERS ELIGIBILITY AND AWARDS

- Sales, Service and Parts Managers will earn GM earnPOWER points in the amount of 20% of the total awards earned during the override period (i.e., a 20% override). For example:
- If the total SPIN earnings at the dealership were \$1,000 in GM eamPOWER points, then the Manager(s) would earn \$200 in GM eamPOWER override points

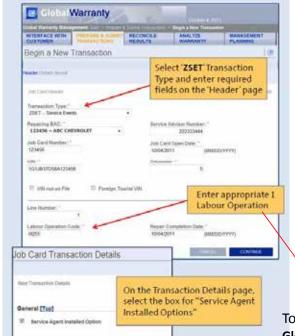
- Overrides will be allocated to the Manager(s) associated with the Participant earning the SPIN. For example:
 - Sales Consultant claims will apply to the Sales Managers override; Service Consultant claims will apply to the Service Managers override, and Parts Consultant claims will apply to the Parts Managers override
- If there is more than one Manager per department, the override will be shared equally among department managers. For example:
 - Sales Consultant SPIN earnings totaled \$1,000 in GM earnPOWER points and the dealership has two Sales Managers. Sales override is calculated to be \$200 and each Sales Manager receives \$100 (i.e., \$200/2)
- Overrides will be issued as GM earnPOWER points directly into Manager GM earnPOWER accounts (i.e., no SPINs will apply)
- Overrides will be calculated and issued monthly during the Program Period
- In the event a Sales, Service, or Parts Manager executes a SPIN based on an ineligible vehicle delivery, the 20% override will be forfeited
- The Manager's GMIN must be on the OWB delivery record and the Manager must be on the "Maintain Personnel" at gmprograminfo.com to be eligible for awards

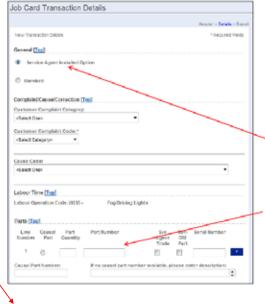
TAX PROVISIONS

 Liability for federal, state or other taxes imposed upon a reward is the sole responsibility of the dealer and/or the dealer employee, not GM.
 Program Headquarters will report all rewards to the appropriate taxing authorities as appropriate

General Motors reserves the right to cancel, amend or revoke this program at any time.

Accessories Rewards IOP Process





- Once you click "Continue", it will bring you to the Job Card Transaction Details page (shown left).
- Make sure you select the box for "Service Agent Installed Option".
- Enter the part number of the installed accessory in the Parts field

To find the appropriate Labor Operation, follow this path:

Global Connect > Service Information > Select Year, Make, Model >

Labor Time Guide > general information > Dealer Installed GM Accessory Installation

2018 I-OPs Code List

IOPs continue to change so a dealer must find the updated list throughout the year. To access the I-OP Code list for 2018:

- 1. Log into Global Connect
- 2. Click on "Departments" then Click "Service"
- Once SI opens, use the dropdowns to do a current year, make, model, search and click "next"
 It does not matter what model is chosen, it simply gives all I-ops codes.
- 4. This will pull up a new window and under Labor Time Guide heading click on the model
- 5. Now click on "General Information"
- 6. Now click on "Dealer Installed Accessory Installation"
- 7. You now see all the I-Op codes

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Corporate Headquarters/Warehouse: 5901 Spur 327 Lubbock, TX 79424

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2018 BUSINESS CHOICE OFFERS

FLEXIBLE SOLUTIONS FOR YOUR BUSINESS

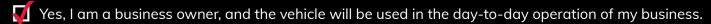


GMC ACCESSORIES CASH ALLOWANCES FOR YOUR BUSINESS

2017-18 TRUCKS			
Sierra 1500 and Canyon	\$400	Cash Allowance on eligible GMC Accessories ^{1,2}	
Sierra 2500HD and Sierra 3500HD	\$1,000	Cash Allowance on eligible GMC Accessories ^{1,2}	

2017-18 VANS			
Savana (Passenger)	\$400	Cash Allowance on eligible GMC Accessories ^{1,2}	
	\$1,200	Cash Allowance on eligible GMC Accessories ^{1,2}	
		Requires a minimum spend of \$500 OR	
Savana (Cargo) \$1,200		Cash Allowance on a combination of eligible	

To be eligible for Business Choice, business owners must be able to answer "Yes" to the following:



- Yes, I can provide one of the following current/active eligible business documents:
- GM Fleet Account Number (FAN)
- Crop or Livestock License
- Timber Registration Number
- Articles of Incorporation
- State Business License or State/ Federal Business Tax ID Certificate
- Prior Year Schedule C or Schedule F (1040 Farmers Only)
- Pocket List of Railroad Officials Guide
- Sales Tax License
- State or Federal Authorized Business Website
- Agricultural ID
- Tax Form 1120-S (Prior Year)
- Commercial General Liability Insurance, Policy/Public Liability Insurance, Workers' Comp Insurance Policy
- Municipal Bus License
- Business Tax Forms (Prior Year)
- Farmers General Liability Insurance

- Tax Form 1065 (Prior Year)
- Municipalities (in lieu of Bid Assistance, vehicle must be in the name of the municipality)
- Federal Land Use Restriction or Federal Land Grant Subsidiary Documents

See your GMC Dealer for a full list of eligible GMC Accessories.

- 1 For Canyon, Sierra 1500, Sierra 2500HD, Sierra 3500HD and Savana Passenger Van: Cash Allowance applies to eligible GMC commercial accessories only. For Savana Cargo Van, (i) Cash Allowance may be applied to eligible GMC commercial accessories, a combination of eligible GMC commercial accessories and eligible commercial upfitter additions, including labor and installation associated with upfitter additions only, and (ii) Customers must spend at least \$500 to be eligible for Cash Allowance. Not valid with certain other offers. See your GMC Dealer for complete Program requirements. Program is valid from January 3, 2018–January 2, 2019. Take delivery by 1/2/2019.
- 2 Most GMC Parts and Accessories sold and installed on a GMC vehicle by a GMC Dealer or a GMC-approved Accessory Distributor/Installer (ADI) before delivery to the customer are covered under the applicable portion (Bumper-to-Bumper, Powertrain, etc.) of the New Vehicle Limited Warranty. If GMC Accessories are installed after vehicle delivery, or are replaced under the New Vehicle Limited Warranty, they will be covered, parts and labor, for the longer of the following: a) 12 months/12,000 miles (whichever comes first), or b) the balance of the applicable portion of the New Vehicle Limited Warranty. GMC Parts sold over the counter, or those not requiring installation, will continue to receive the standard GM Dealer Parts Warranty of 12 months from the date of purchase, parts only, regardless of miles. Does not apply to Associated Accessories. See your dealer for details. Some vehicles are shown with equipment from an independent supplier. GM Licensed and Associated Accessories are covered under the accessory-specific manufacturer's warranty and are not warranted by GM or its dealers. GM is not responsible for the safety or quality of independent supplier alterations.

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2018 BUSINESS CHOICE OFFERS

FLEXIBLE SOLUTIONS FOR YOUR BUSINESS

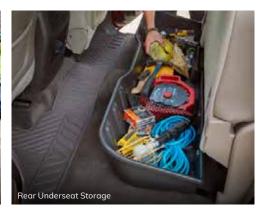


TOP ACCESSORIES CHOICES

FOR THE FULL LINEUP OF ELIGIBLE BUSINESS CHOICE ACCESSORIES, SEE YOUR DEALER.



















A16 5th-Wheel Hitch with Standard Legs by CURT™ Group⁷

- 3 @ Non-GM warranty. Limited warranty by Thule[®], 3 years/36,000 miles. For more information, contact your dealer.
- 4 Maximum payload capacity of vehicle includes weight of driver, passengers, optional equipment and cargo. Must not exceed vehicle and box cargo capacity. Cargo and load capacity limited by weight and distribution.
- 5 W Non-GM warranty. Limited warranty by NOCO 3 3 years/36,000 miles. For more information, contact your dealer.
- 6 Non-GM warranty. Limited warranty by EchoMaster*, 3 years/36,000 miles. For more information, contact your dealer.
- 7 ⚠ Non-GM warranty. Limited warranty by CURT™ Group, 10 years. For more information, contact your dealer.
- Associated Accessory. Non-GM part.

Pictured gear and supplies not included. See dealer for details.

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2018 BUSINESS CHOICE OFFERSFLEXIBLE SOLUTIONS FOR YOUR BUSINESS



CHEVROLET ACCESSORIES CASH ALLOWANCES FOR YOUR BUSINESS

2017–18 TRUCKS		
Silverado 1500 and Colorado	\$400 Cash Allowance on eligible Chevrolet Accessories ^{1,2}	
Silverado 2500HD and Silverado 3500HD	\$1,000 Cash Allowance on eligible Chevrolet Accessories ^{1,2}	

2017-18 VANS			
Express (Passenger) and City Express	\$400	Cash Allowance on eligible Chevrolet Accessories ^{1,2}	
	\$1,200	Cash Allowance on eligible Chevrolet Accessories ^{1,2} Requires a minimum spend of \$500	
Express	11/2	OR	
(Cargo)	\$1,200	Cash Allowance on a combination of eligible Chevrolet Accessories and Upfitter Additions ^{1,2} Requires a minimum spend of \$500	

TO BE ELIGIBLE FOR BUSINESS CHOICE, BUSINESS OWNERS MUST BE ABLE TO ANSWER "YES" TO THE FOLLOWING:



Yes, I am a business owner, and the vehicle will be used in the day-to-day operation of my business.



Yes, I can provide one of the following current/active eligible business documents:

- GM Fleet Account Number (FAN)
- · Crop or Livestock License
- Timber Registration Number
- Articles of Incorporation
- State Business License or State/ Federal Business Tax ID Certificate
- Prior Year Schedule C or Schedule F (1040 – Farmers Only)
- Pocket List of Railroad Officials Guide
- · Sales Tax License
- State or Federal Authorized Business Website
- Agricultural ID
- Tax Form 1120-S (Prior Year)
- Commercial General Liability Insurance, Policy/Public Liability Insurance, Workers' Comp Insurance Policy
- Municipal Bus License
- Business Tax Forms (Prior Year)
- Farmers General Liability Insurance
- Tax Form 1065 (Prior Year)
- Municipalities (in lieu of Bid Assistance, vehicle must be in the name of the municipality)
- Federal Land Use Restriction or Federal Land Grant Subsidiary Documents

SEE YOUR CHEVROLET DEALER FOR A FULL LIST OF ELIGIBLE CHEVROLET ACCESSORIES.

- 1 For Colorado, Silverado 1500, Silverado 2500HD, Silverado 3500HD, Express Passenger Van and City Express Van: Cash Allowance applies to eligible Chevrolet commercial accessories only. For Express Cargo Van, (i) Cash Allowance may be applied to eligible Chevrolet commercial accessories, a combination of eligible Chevrolet commercial accessories and eligible commercial upfitter additions, including labor and installation associated with upfitter additions only, and (ii) Customers must spend at least \$500 to be eligible for Cash Allowance. Not valid with certain other offers. See your Chevrolet Dealer for complete Program requirements. Program is valid from January 3, 2018–January 2, 2019. Take delivery by 1/2/2019.
- 2 Most Chevrolet Parts and Accessories sold and installed on a Chevrolet vehicle by a Chevrolet Dealer or a Chevrolet-approved Accessory Distributor/Installer (ADI) before delivery to the customer are covered under the applicable portion (Bumper-to-Bumper, Powertrain, etc.) of the New Vehicle Limited Warranty. If Chevrolet Accessories are installed after vehicle delivery, or are replaced under the New Vehicle Limited Warranty they will be covered, parts and labor, for the longer of the following: a) 12 months/12,000 miles (whichever comes first), or b) the balance of the applicable portion of the New Vehicle Limited Warranty. Chevrolet Parts sold over the counter, or those not requiring installation, will continue to receive the standard GM Dealer Parts Warranty of 12 months from the date of purchase, parts only, regardless of miles. Does not apply to Associated Accessories. See your dealer for details. Some vehicles are shown with equipment from an independent supplier. GM Licensed and Associated Accessories are covered under the accessory-specific manufacturer's warranty and are not warranted by GM or its dealers. GM is not responsible for the safety or quality of independent supplier alterations.

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2018 BUSINESS CHOICE OFFERSFLEXIBLE SOLUTIONS FOR YOUR BUSINESS



ACCESSORIES

TOP ACCESSORIES CHOICES

FOR THE FULL LINEUP OF ELIGIBLE BUSINESS CHOICE ACCESSORIES, SEE YOUR DEALER.



















- 3 A Non-GM warranty. Limited warranty by Thule; 3 years/36,000 miles. For more information, contact your dealer.
- 4 Maximum payload capacity of vehicle includes weight of driver, passengers, optional equipment and cargo. Must not exceed vehicle and box cargo capacity. Cargo and load capacity limited by weight and distribution.
- 5 (IA) Non-GM warranty. Limited warranty by NOCO; 3 years/36,000 miles. For more information, contact your dealer.
- 6 (A Non-GM warranty. Limited warranty by EchoMaster, 3 years/36,000 miles. For more information, contact your dealer.
- AA Associated Accessory. Non-GM part.

Pictured gear and supplies not included. See dealer for details.

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Page 9

FOR CHEVROLET SILVERADO



SPORT ROLL COVER BY ADVANTAGE®1 MSRP \$329.00



SOFT ROLL-UP COVER² MSRP \$495.00



PREMIER ROLL-UP COVER BY ADVANTAGE®1 CA SOFT TRI-FOLD COVER2 THAT FITS WITH/WITHOUT THE SPORT BAR MSRP \$499.00



MSRP \$575.00



HARD TRI-FOLD COVER² MSRP \$870 - \$945



HARD ROLLING COVER BY REV®3 MSRP \$999.00



RETRACTABLE COVER BY ROLL-N-LOCK®4 MSRP \$1,299.00



ONE-PIECE PAINTED **HARD COVER** BY UNDERCOVER™5 @ MSRP \$1,349 / \$999 PAINTABLE



HARD QUAD-FOLD TONNEAU **COVER WITH OPTIONAL** PERSONAL CADDY® BY FOLD-A-COVER®6 MSRP \$1,079 / \$1,639 WITH CADDY

YOU'VE GOT THE CARGO. WE'VE GOT IT COVERED.

FOR MORE INFORMATION, VISIT YOUR LOCAL CHEVROLET DEALER OR CHEVROLET.COM/ACCESSORIES.

Associated Accessories listed are from an independent supplier and are not warranted by GM or its dealers. GM is not responsible for the safety or quality of third-party supplier alterations.

1 Non-GM Warranty, Advantage* provides a 5-year manufacturer's warranty. For details on the warranty provided by Advantage*, please call (877) 878-9336. 2 Most Chevrolet Parts and Accessories sold and installed on a Chevrolet vehicle by a Chevrolet The law to a law to a



ACCESSORIES

Fold-A-Cover® provides a 3-year/36,000-mile manufacturer's warranty. For details on the warranty provided by Steffens Automotive Products, please call (800) 322-0522. October 2016



SPORT ROLL COVER BY ADVANTAGE®1 @A MSRP \$329.00



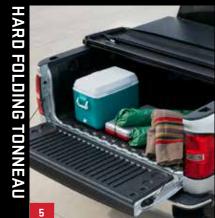
SOFT ROLL-UP COVER² MSRP \$495.00



PREMIER ROLL-UP COVER BY ADVANTAGE®1
THAT FITS WITH/WITHOUT THE SPORT BAR
MSRP \$499.00



SOFT FOLDING TRI-FOLD COVER² MSRP \$575.00



HARD TRI-FOLD COVER² MSRP \$870 - \$945



HARD ROLLING COVER BY REV®3 @ MSRP \$999.00



RETRACTABLE COVER BY ROLL-N-LOCK®4 @ MSRP \$1.299.00





HARD QUAD-FOLD TONNEAU COVER WITH OPTIONAL PERSONAL CADDY® BY FOLD-A-COVER®® MSRP \$1,079 / \$1,639 WITH CADDY

ALL THE ANSWERS TO YOUR CARGO COVERAGE QUESTIONS.

FOR MORE INFORMATION. VISIT YOUR LOCAL GMC DEALER OR GMC.COM/ACCESSORIES.

🝊 Associated Accessories listed are from an independent supplier and are not warranted by GM or its dealers. GM is not responsible for the safety or quality of third-party supplier alterations.

1 Non-GM Warranty, Advantage® provides a 5-year manufacturer's warranty. For details on the warranty provided by Advantage®, please call (877) 878-9336. 2 Most GMC Parts and Accessories sold and installed on a GMC vehicle by a GMC Dealer or a GMC Division-approved Accessory Distributor/Installer (ADI) before delivery to the customer are covered under the applicable portion (Bumper-to-Bumper, Powertrain, etc.) of the New Vehicle Limited Warranty, If GMC Accessories are installed after vehicle delivery, or are replaced under the New Vehicle Limited Warranty, the longer of the following: a) 12 months! C2000 miles (whichever comes first), or by the balance of the applicable portion of the New Vehicle Limited Warranty, See your dealer for details. 3 Non-GM Warranty, EVP provides a 3-year/36,000-mile manufacturer's warranty, For details on the warranty provided by RSU®, please call (808) 365-9000. 4 Non-GM Warranty, Evp details on the warranty provided by Roll-N-Lock® provides a 3-year/36,000-mile manufacturer's warranty. For details on the warranty provided by UnderCover®, please call (806) 900-8800. 6 Non-GM Warranty, Fold-A-Cover® provides a 3-year/36,000-mile manufacturer's warranty. For details on the warranty provided by Steffens Automotive Products, please call (800) 322-0522.

New Associated Accessories (IBP)

GM Licensed and Associated Accessories are covered under the accessoryspecific manufacturer's warranty and are not warranted by GM or its dealers. Warranty information is available on the AIC under Associated Accessories.

The Genius BOOST Series Jump Starters are the only Jump Starters on the market with

Patented Safety Technology.



GB40 - "PLUS"

19366935 / MSRP \$99



Car & Truck.

BOOST+ (Plus) is designed for standard vehicle applications such as cars, trucks, SUVs, motorcycles, ATVs, UTVs, lawn & garden, and more. It is powerful enough to start diesel engines that require more power. Nearly twice the power of the original GB30, there are very few applications BOOST+ won't start, even in extreme cold.

- · Voltage: 12V
- · Peak Amp Rating: 1000A
- Actual Power Output: 7000 joules³⁵
- Gasoline Engine Rating: 6L Gas
- Diesel Engine Rating: 3L Diesel

GB70 - "HD"

19366934 / MSRP \$199



Truck & Diesel.

BOOST HD is designed for larger vehicles, like trucks and SUVs, as well as many diesel engines. Integrated heavy gauge cables efficiently transfer massive power surges. The 12V "IN" port allows extremely fast in-vehicle charging. The 12V "OUT" port will power any 12V accessory, like a tire inflator, light, inverter, and more.

- · Voltage: 12V
- Peak Amp Rating: 2000A
- Actual Power Output: 12000 joules³⁵
- Gasoline Engine Rating: 8L Gas
- Diesel Engine Rating: 6L Diesel

GB150 - "PRO"

19366933 / MSRP \$299



Diesel & Commercial.

BOOST PRO is designed for large diesel engines, almost all gas engines, and professional use by mechanics and road side assistance. It has all of the features of the GB70, but also adds an integrated voltmeter for reading the vehicle's voltage.

- · Voltage: 12V
- Peak Amp Rating: 4000A
- Actual Power Output: 20000 joules³⁵
- Gasoline Engine Rating: 10L Gas
- Diesel Engine Rating: 10L Diesel

NEVER CRAWL INTO YOUR TRUCK BED AGAIN.



SLIDING TRAY SYSTEM BY BEDSLIDE®

Reaching for items in your truck bed just got easier, thanks to the sliding drawer system by Bedslide. ^{®1} It converts the pickup bed into an easy-access drawer that rolls your gear out of the tailgate and into easy reach with a simple pull of the locking handle. Sturdy perimeter channels capture easily adjustable loop anchors for nets and bungee cords to firmly secure goods. Made in the USA with heavy-duty, weather-resistant materials, Bedslide durability features include:

- 1,000-pound payload capacity
- Rugged handle and latch construction, tested to simulate 9,000 cycles
- · Cam-follower bearings rated beyond the payload capacity for rugged reliability
- Composite, water-resistant decking material coated with rugged, textured spray-on liner material to stand up to scuffs and abrasions

Some accessories shown are from an independent supplier. GM Licensed and Integrated Business Partner Associated
Accessories are covered under the accessory-specific manufacturer's warranty and are not warranted by GM or its dealers.
GM is not responsible for the safety or quality of independent supplier alterations.

1 On-GM warranty. Limited warranty by BEDSLIDE® 3 years/36,000 miles. For more information, contact your dealer. 2 Manufacturer's Suggested Retail Price. Tax and installation extra. See dealer for details.

PART #	VEHICLE	MSRP ²	INSTALL TIME
19367631	2014-18 Silverado/Sierra w/5'8" Bed	\$1,227	0.75 hr
19367632	2014-18 Silverado/Sierra w/6'5" Bed	\$1,227	0.75 hr
19367633	2014-18 Silverado/Sierra w/8' Bed	\$1,227	0.75 hr
19367634	2015-18 Colorado/Canyon w/5'2" Bed	\$1,227	0.75 hr
19367635	2015-18 Colorado/Canyon w/6'2" Bed	\$1,227	0.75 hr







NOW AVAILABLE!



ACCESSORIES

New Rear Seat Infotainment System - with or without DVD Player For 2018 models: Traverse, Equinox, Acadia, Terrain, Enclave & Envision

LPO Code **SR3** (with DVD Player)

Make time fly for your rear-seat passengers with this Rear Seat Infotainment System featuring dual 8-inch LCD monitors that are mounted on the rear of the front seat head restraints. This system features wireless headphones, a single remote control and multiple inputs: USB, SD card, HDMI port and DVD player. This system can also connect wirelessly to devices brought into the vehicle, including tablets and smartphones. Available in Cloth or Vinyl in a choice of colors.

MSRP \$1,995.00 / Install Time 1.5

LPO Code SR2 (without DVD Player)

Make time fly for your rear-seat passengers with this Rear Seat Infotainment System featuring dual 8-inch LCD monitors that are mounted on the rear of the front seat head restraints. This system features wireless headphones, a single remote control and multiple inputs: USB, SD card and HDMI port (system does NOT include a DVD player). This system can also connect wirelessly to devices brought into the vehicle, including tablets and smartphones. Available in Cloth or Vinyl in a choice of colors.

MSRP \$1,750.00 / Install Time 1.5



HARD ADDS

GM FINANCIAL

Accessories that are dealer-installed on a leased vehicle carry these residualization amounts:

Option	Addition To MSRP (GM Accessories Only)
All Soft Tonneau Covers	\$150
All Hard Tonneau Covers	\$300
One Piece Painted Hard Tonneau Cover	\$450
Bed Liner – Removable	\$250
Cargo Area Protector – Interior only	\$100
Chrome Wheels up to 19 inches	\$750
Floor Mat/Liner Set – All Weather or Carpet	\$100
Fog Lamps	\$150
Headrest DVD System	\$700
In-Dash Navigation	\$700
Navigation Antenna Upgrade	\$400
Rear Spoiler	\$150
Remote Start	\$150
Running Boards / Assist Steps	\$350
Trailer Hitch	\$150
Wheels over 19 inches	\$1,500

CHEVROLET PROTECTION PACKAGES

2018 CAR



CAMARO



Front Splash Guards, Painted
Rear Splash Guards, Painted
Front and Rear Premium All-Weather Mats
Cargo Area Premium All-Weather Mat
DEALER PRICE \$397.50 / RETAIL INSTALLED \$630.00

CORVETTE



Front Molded Splash Guards, Black
Rear Molded Splash Guards, Black
Front Premium Carpet with Logo
Premium Carpet Cargo Mat, Black with Logo

DEALER PRICE \$375.00 / RETAIL INSTALLED \$640.00

IMPALA



Front Molded Splash Guards Rear Molded Splash Guards Front & Rear Premium All-Weather Mats Cargo Area Premium All-Weather Mat

DEALER PRICE \$225.00 / RETAIL INSTALLED \$390.00

MALIBU



Front Molded Splash Guards Rear Molded Splash Guards Front & Rear Premium Floor Liners Cargo Area Premium All-Weather Mat

DEALER PRICE \$262.50 / RETAIL INSTALLED \$460.00

CRUZE



Front Molded Splash Guards
Rear Molded Splash Guards
Front & Rear Premium All-Weather Floor Liners
Custom Molded Cargo Tray

DEALER PRICE \$270.00 / RETAIL INSTALLED \$470.00

VOLT



Front & Rear Premium All-Weather Mats
Cargo Area Premium All-Weather Mat
DEALER PRICE \$172.50 / RETAIL INSTALLED \$230.00

SONIC



Front Molded Splash Guards
Front & Rear Premium All-Weather Floor Mats
Custom-Molded Cargo Tray

DEALER PRICE \$210.00 / RETAIL INSTALLED \$430.00

SPARK



Front Molded Splash Guards Rear Molded Splash Guards Front & Rear Premium All-Weather Mats Cargo Area Premium All-Weather Mat

DEALER PRICE \$221.25 / RETAIL INSTALLED \$395.00

Retail Price Installed uses a Retail Labor rate of \$100/hour. Dealers set their own installation price.



CHEVROLET PROTECTION PACKAGES

2018 TRUCK • SUV • CROSSOVER





SILVERADO LD/HD

Front Molded Splash Guards, Black Grained Rear Molded Splash Guards, Black Grained Front Premium All-Weather Floor Liners Rear Premium All-Weather Floor Liners

DEALER PRICE \$225.00 / RETAIL INSTALLED \$440.00



COLORADO

Front Molded Splash Guards
Rear Molded Splash Guards
Front Premium All-Weather Floor Liners
Rear Premium All-Weather Floor Liners

DEALER PRICE \$210.00 / RETAIL INSTALLED \$390.00



TAHOE/SUBURBAN

Front Molded Splash Guards Rear Molded Splash Guards Front Premium All-Weather Floor Liners 2nd Row Premium All-Weather Floor Liners 3rd Row Premium All-Weather Floor Liners Premium All-Weather Cargo Mat

DEALER PRICE \$333.75 / RETAIL INSTALLED \$555.00



ALL-NEW 2018 TRAVERSE

Front Molded Splash Guards
Rear Molded Splash Guards
Front Premium All-Weather Floor Liners
2nd Row Premium All-Weather Floor Liners
3rd Row Premium All-Weather Floor Liners
Custom Molded Integrated Cargo Liner

DEALER PRICE \$371.25 / RETAIL INSTALLED \$625.00



TRAX

Front Molded Splash Guards
Rear Molded Splash Guards
Front Premium All-Weather Floor Liners
Rear Premium All-Weather Floor Liners
Custom Molded Cargo Tray

DEALER PRICE \$247.50 / RETAIL INSTALLED \$480.00



ALL-NEW 2018 EQUINOX

Rear Molded Splash Guards
Front Premium All-Weather Floor Liners
Rear Premium All-Weather Floor Liners
Custom Molded Integrated Cargo Liner

DEALER PRICE \$273.75 / RETAIL INSTALLED \$445.00



Retail Price Installed uses a Retail Labor rate of \$100/hour. Dealers set their own installation price.

GMC 2018 PROTECTION PACKAGES



SIERRA LD/HD

Front Molded Splash Guards, Black Grained
Rear Molded Splash Guards, Black Grained, GMC Logo
Front All Weather Floor Liners
Rear All Weather Floor Liners

DEALER PRICE \$225.00 / RETAIL INSTALLED \$490.00



CANYON

Front Molded Splash Guards Rear Molded Splash Guards Front All Weather Floor Liners Rear All Weather Floor Liners

DEALER PRICE \$210.00 / RETAIL INSTALLED \$370.00



YUKON / YUKON XL

Front Molded Splash Guards, Black Rear Molded Splash Guards, Black Front Premium All Weather Floor Liners Second Row Premium All Weather Floor Liners 3rd Row Premium All Weather Floor Liners Cargo Area All Weather Mat

DEALER PRICE \$333.75 / RETAIL INSTALLED \$545.00



ALL-NEW 2017 ACADIA

Front Molded Splash Guards
Rear Molded Splash Guards
Front Premium All Weather Floor Liners
2nd Row Premium All Weather Floor Liners
3rd Row Premium All Weather Floor Liners
Integrated Cargo Liner

DEALER PRICE \$371.25 / RETAIL INSTALLED \$605.00



ALL-NEW 2018 TERRAIN

Front Molded Splash Guards Rear Molded Splash Guards Front Premium All Weather Mats Rear Premium All Weather Mats Integrated Cargo Liner

DEALER PRICE \$273.75 / RETAIL INSTALLED \$475.00

CACCESSORIES

Retail Price Installed uses a Retail Labor rate of \$100/hour. Dealers set their own installation price.

BUICK 2018 PROTECTION PACKAGES



CASCADA

FRONT & REAR ALL-WEATHER MATS

DEALER PRICE \$97.50 / RETAIL INSTALLED \$130.00



ENCORE

FRONT MOLDED SPLASH GUARDS
REAR MOLDED SPLASH GUARDS
FRONT FLOOR LINERS
REAR FLOOR LINERS
CARGO TRAY

DEALER PRICE \$322.50 / RETAIL INSTALLED \$540.00



ENVISION

FRONT MOLDED SPLASH GUARDS
REAR MOLDED SPLASH GUARDS
PREMIUM ALL-WEATHER FRONT FLOOR LINERS
PREMIUM ALL-WEATHER REAR FLOOR LINERS
CUSTOM MOLDED INTEGRATED CARGO LINER

DEALER PRICE \$401.25 / RETAIL INSTALLED \$655.00



ALL-NEW ENCLAVE

FRONT MOLDED SPLASH GUARDS
REAR MOLDED SPLASH GUARDS
PREMIUM ALL-WEATHER FRONT FLOOR LINERS
PREMIUM ALL-WEATHER REAR FLOOR LINERS
PREMIUM ALL-WEATHER 3RD ROW FLOOR LINERS
PREMIUM ALL-WEATHER CARGO MAT

DEALER PRICE \$408.75 / RETAIL INSTALLED \$685.00



ALL-NEW LACROSSE

FRONT & REAR MOLDED SPLASH GUARDS
FRONT & REAR PREMIUM ALL WEATHER FLOOR LINERS
CUSTOM MOLDED CARGO TRAY

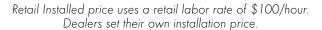
DEALER PRICE \$378.75 / RETAIL INSTALLED \$615.00



ALL-NEW REGAL

FRONT MOLDED SPLASH GUARDS
REAR MOLDED SPLASH GUARDS
FRONT & REAR ALL WEATHER MATS
CUSTOM MOLDED INTEGRATED CARGO LINER

DEALER PRICE \$266.25 / RETAIL INSTALLED \$465.00





CADILLAC PROTECTION PACKAGES





ESCALADE / ESCALADE ESV

Front Molded Splash Guards Rear Molded Splash Guards Front Premium All Weather Floor Liners 2nd Row Premium All Weather Floor Liners 3rd Row Premium All Weather Floor Liner Cargo Area Premium All Weather Mat

DEALER PRICE \$371.25 / RETAIL INSTALLED \$605.00



XT5 CROSSOVER

Front Molded Splash Guards
Rear Molded Splash Guards
Front & Rear Premium All Weather Mats
All-Weather Cargo Tray

DEALER PRICE \$345.00 / RETAIL INSTALLED \$590.00



CT6

Front & Rear All Weather Mats
Premium All-Weather Cargo Mat

DEALER PRICE \$240.00 / RETAIL INSTALLED \$320.00



XTS

Front & Rear All Weather Mats
Cargo Area All Weather Mat

DEALER PRICE \$180.00 / RETAIL INSTALLED \$240.00



ATS

Cargo Area All Weather Mat Front & Rear All Weather Mats Cargo Net

DEALER PRICE \$221.25 / RETAIL INSTALLED \$295.00



CTS SEDAN

Front and Rear All Weather Mats
Cargo Area Premium All Weather Mat
DEALER PRICE \$180.00 / RETAIL INSTALLED \$240.00

Retail Price Installed uses a Retail Labor rate of \$100/hour. Dealers set their own installation price.



SDAS JANUARY RAFFLE PROMOTION

Dealer Objective	Hit 100% of your JANUARY Objective & receive 1 raffle entry to win:
\$1,000.00 - \$4,999.99	1 x 19368028 Kicker Earbuds and 1 x 19368029 Kicker Headphones
\$5,000.00 - \$8,999.99	1 x 19355216 Center Brake Light Camera by Echomaster
\$9,000.00 - \$19,999.99	1 x 19353504 3-Trailering Camera System by Echomaster and 1 x 19355304 Optional 3rd Brake Light Camera by Echomaster
\$20,000.00-\$29,999.99	2 x 19353504 3-Trailering Camera System by Echomaster and 2 x 19355304 Optional 3rd Brake Light Cameras by Echomaster
\$30K and up	2 x 19353504 3-Trailer Camera Systems by Echomaster, 2 x 19355304 Optional 3rd Brake Light Cameras by Echomaster, and 2 x 19367534 Front Camera Systems by Echomaster

Hit 100% of Your JANUARY GM Accessories Objective* and be entered in a raffle to win these prizes!

*January 2018 Accessories objectives are based on LPO and ADI to Dealer sales, ACO purchases from GM Direct "DO NOT COUNT" towards objective; Dealer objectives are determined by combining all divisional objectives within the BAC.

KICKER ACCESSORIES







KICKER EARBUDS

FAST START BONUS ENTRY!

Reach 50% of your objective by January 16th and get an **additional raffle entry** in your tier! Must hit 100% to be eligible for drawing.

TRAILERING CAMERA ACCESSORIES



FRONT CAMERA SYSTEM



CENTER BRAKE LIGHT CAMERA / OPTIONAL 3RD BRAKE LIGHT CAMERA

We have two drawings for all 5 tiers, for a total of 10 raffles!



Standard Mirror (available in chrome caps)



3-CAMERA TRAILERING CAMERA SYSTEM



Promotion ends 01/31/18. For more information, please contact your TSM or our office at the number below. Can not be combined with any other discounts or promotional offers from SDAS. SDAS reserves the right to change or cancel this promotion at any time.

